

# ECON H2704: Economics 2

| Module Title:                   |    | Economics 2   |
|---------------------------------|----|---|
| Language of Instruction:        |    | English   |
| Credits:                        | 10 |   |
| NFQ Level:                      | 6  |   |
| Module Delivered In             |    | No Programmes   |
| Teaching & Learning Strategies: |    | Class will be led by lecturer and encourage class participation. Use of reports and videos etc. to reinforce learning, encourage debate, and develop students' analytical abilities.  |
| Module Aim:                     |    | To build upon the micro and macroeconomic foundations provided in Year 1 Macroeconomics. To provide students with a good understanding of Managerial Economics at the level of the firm and of Economic Policy as it applies to the key sectors of the Irish Economy. |

| Learning Outcomes  |  |  |  |  |
|--|--|--|--|--|
| On successful completion of this module the learner should be able to: |  |  |  |  |
| LO1  | Analyse and explain key concepts in relation to managerial economics and the Models of the Firm.   |  |  |  |
| LO2  | Apply fundamental analysis to solve management problems in areas such as cost, demand analysis, risk assessment, production, profit maximisation and industry structure. |  |  |  |
| LO3  | Explain and evaluate the fundamental determinants of economic growth across international economies and be able to draw lessons from Ireland's economic experiences.     |  |  |  |
| LO4  | Reflect on and evaluate Macroeconomic Policy at a National level.  |  |  |  |
| LO5  | Display a knowledge of the economic policies which have been implemented in Ireland over the past four decades.  |  |  |  |

| Pre-requisite learning  |                        |  |  |  |
|---|------------------------|--|--|--|
| Module Recommendations This is prior learning (or a practical skill) that is recommended before enrolment in this module.         |                        |  |  |  |
| 5897  | ECON H1704 Economics 1 |  |  |  |
| Incompatible Modules These are modules which have learning outcomes that are too similar to the learning outcomes of this module. |                        |  |  |  |
| No incompatible modules listed  |                        |  |  |  |
| Co-requisite Modules  |                        |  |  |  |
| No Co-requisite modules listed  |                        |  |  |  |
| Requirements This is prior learning (or a practical skill) that is mandatory before enrolment in this module is allowed.          |                        |  |  |  |
| No requirements listed  |                        |  |  |  |



# **Module Content & Assessment**

### Indicative Content

# Managerial Objectives & Theories of Firm Behaviour

• Introduction to the economic principles of Management • Profit maximisation model • Sales revenue maximisation model • Growth maximisation model • Managerial Utility maximisation model • "Wealth" or Value maximisation model

## **Understanding Demand and Supply:**

• Determinants of market demand • Constructing and statistical estimation of market demand functions and supply functions • Demand Analysis • Price Elasticity and Corporate Revenue

# **Market Structure**

• Monopoly, Perfect Competition, Imperfect Competition • Competition Policy • Concept of Market Power • Profit theories and decisions under different market structures

# **Production and Cost Analysis**

• The Production Function • Estimating Production Functions • From Production to Costs: The Law of Diminishing Returns • Nature and types of costs • Cost Estimation & Cost Functions • Marginal Cost in Decision Making • Opportunity Cost

## **Risk Analysis**

Risk Analysis

#### **Economic Growth**

• Theories of economic growth • Irish Economic Growth Performance • History of Ireland's economic growth • Lessons from the Irish Experience • Economic Policies to promote growth • Globalisation and World Economic Growth • Trends in World Economic Growth: Convergence and Divergence between rich and poor countries

## The Role of Government

• Rational for Government intervention • Size of Government • Economic and political factors • Public Expenditure • State-owned Enterprises and Privatisation

### Population, Employment and Unemployment

• Demography and Employment • Level and trend in population • Components of change • Age structure • Population forecasts • Regional patterns of population change • Emigration • Labour force and employment • Participation rates • EU comparisons

# The Public Finances & Fiscal Policy

· Level and structures of expenditure and taxation · Borrowing and national debt · Taxation policy · Economic impact of expenditure and

Monetary and Exchange Rate Policy

• International Trade • Balance of Payments and Exchange Rates • Ireland and EMU

Sectoral Policies in an Open Economy
• Industrial Policy in Ireland – DFI, Indigenous Growth, Sectoral and size pattern of manufacturing • Determinants of competitiveness • Impact of EC policies – Regional Policy

| Assessment Breakdown             | %      |  |
|----------------------------------|--------|--|
| Continuous Assessment            | 30.00% |  |
| End of Module Formal Examination | 70.00% |  |

| Continuous Assessment |   |                      |               |                    |
|-----------------------|---|----------------------|---------------|--------------------|
| Assessment<br>Type    | Assessment Description  | Outcome<br>addressed | % of<br>total | Assessment<br>Date |
| Essay                 | Essay on the models of the firm and its application to real-life scenarios. | 1                    | 10.00         | n/a                |
| Essay                 | Essay on Irish Economic Policy  | 3,4,5                | 10.00         | n/a                |
| Examination           | Class Test: Quantitative and problem-solving based test                     | 2                    | 10.00         | n/a                |

| No Project    |  |
|---------------|--|
| 1.10.1.10]001 |  |

No Practical

| End of Module Formal Examination |                        |                      |               |                 |  |
|----------------------------------|------------------------|----------------------|---------------|-----------------|--|
| Assessment Type                  | Assessment Description | Outcome<br>addressed | % of<br>total | Assessment Date |  |
| Formal Exam                      | Final Exam             | 1,2,3,4,5            | 70.00         | End-of-Semester |  |



# ECON H2704: Economics 2

# Module Workload

| Workload: Full Time  |                       |                                       |  |  |
|----------------------|-----------------------|---------------------------------------|--|--|
| Workload Type        | Frequency             | Average Weekly<br>Learner<br>Workload |  |  |
| Lecture              | 30 Weeks<br>per Stage | 3.00                                  |  |  |
| Independent Learning | 30 Weeks<br>per Stage | 3.67                                  |  |  |
|                      | Total Hours           | 200.00                                |  |  |