

# **BUSS H4416: Enterprise II**

| Module Title:                      |    | Enterprise II   |
|------------------------------------|----|---|
| Credits:                           | 10 |   |
| NFQ Level:                         | 8  |   |
| Module Delivered In                |    | 1 programme(s)  |
| Teaching & Learning<br>Strategies: |    | Lectures - communication of knowledge and ideas from the lecturer to the student. Problem Solving Exercises - student will work as part of a team and will work together to resolve various enterprise scenarios. Class Discussion/Debate - Students will be encouraged to actively participate in the class sessions which will develop their analytical and communication skills. E-Learning - It is envisaged that the module will be supported with on-line learning materials. Self-Direct Independent Learning - the emphasis on independent learning will develop a strong and autonomous work and learning practices. |
| Module Aim:                        |    | The subject aims to provide students with an understanding of the growing need for companies to find innovative responses to the challenges of modern global business, and to create the culture and environment within the firm that will facilitate the development of creative thinking in the individual and in teams. The subject also aims to explore the New Product Development process, compare various models used, and address the challenges posed by shorter product lifecycles  |

| Learning Outcomes |  |  |  |  |
|-------------------|--|--|--|--|
| On successi       | On successful completion of this module the learner should be able to:   |  |  |  |
| LO1               | Assess the use of idea generation tools in the corporate setting.  |  |  |  |
| LO2               | Asses the importance of an enterprise culture with-in the firm.  |  |  |  |
| LO3               | Develop strategies for the promotion of creativity and innovation with-in the firm.  |  |  |  |
| LO4               | Evaluate the strategic importance of innovation to the firm.   |  |  |  |
| LO5               | Critically assess the nature and importance of business innovation to relevant stakeholders in the firm, including banks, government agencies, suppliers, employees etc. |  |  |  |
| LO6               | Explain the product lifecycle and the New Product Process.   |  |  |  |
| LO7               | Evaluate the roles of quality and customer needs in new product development.   |  |  |  |
| LO8               | Assess new production technologies and their impact on product design.   |  |  |  |

# Pre-requisite learning

Module Recommendations
This is prior learning (or a practical skill) that is recommended before enrolment in this module.

No recommendations listed

# Incompatible Modules

These are modules which have learning outcomes that are too similar to the learning outcomes of this module.

No incompatible modules listed

# Co-requisite Modules

No Co-requisite modules listed

Requirements
This is prior learning (or a practical skill) that is mandatory before enrolment in this module is allowed.

No requirements listed

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## **Module Content & Assessment**

#### Indicative Content

#### The Practice Of Innovation

• Principles of innovation, creativity and commercialization, new knowledge, pure and applied research. • Ethical and social issues, industry and market structures, franchising, demographics, changes in perception.

#### The Practice Of Entrepreneurship

• Entrepreneurial management • The entrepreneurial business • The learning organisation • Internal networks, elements of infusion, diffusion, the innovation decision process. • Attributes of innovations and their rate of adoption, adopter categories, technology transfer

### **Global Considerations**

• EU Enterprise Policy • Entrepreneurship In The USA, Far East, and around The Globe • Enterprise and Information And Communications Technology • Emerging Business Models and Their Impact on The Global Enterprise.

### Idea generating tools and techniques

 Sources of ideas, including customers and suppliers, brainstorming, synetics, attribute listing, forced relationships, morphological analysis, need-problem identification

#### **Entrepreneurial Strategies**

• Systematic, strategic and autonomous innovation, • Creating a framework for innovation, branding, competition and collaboration, company culture and structure • Sustaining innovation, managing growth, resource implications and stakeholders, leadership, change management, communication, collective decision making

### Creativity, Innovation And New Product Development

• Types of new product: new-to-the world, extensions to product lines, differentiated products, cost reductions, etc. • New technology, platform products, modularity, mass customization. • Adding Value. • The product lifecycle, competition and profiling high-technology products. • Traditional development processes and their inadequacies.

### New Product Idea Generation And Screening

• Idea generation techniques : brainstorming, concept testing, value engineering

### **Understanding Customer Needs.**

• Market research, forecasting the level of demand, assessing quality requirements, using tools and techniques : QFD; FMEA; VOC,

#### **Product Specification**

• Product Engineering principles, industrial design and styling, standardisation, simplification, robust design, tacuchi methods, design for manufacture, concurrent engineering. • Cross functional teams, the roles of marketing, purchasing, production and quality management. • The role of the supplier in the NPD process.

## **New Product Introduction**

• Prototyping and pilot launch • Market entry decisions • Choosing appropriate production process and technology, production planning, supplier selection and integration, rolling-out, problem solving. • Outsourcing and sub-contracting production, distribution and customer service. • Product traceability and recall procedures. • Managing a product through it's lifecycle. • Supply chain responsibilities on retiring products.

| Assessment Breakdown             | %      |
|----------------------------------|--------|
| Continuous Assessment            | 30.00% |
| End of Module Formal Examination | 70.00% |

| Continuous Assessment |  |                      |               |                    |  |
|-----------------------|--|----------------------|---------------|--------------------|--|
| Assessment Type       | Assessment Description                                       | Outcome<br>addressed | % of<br>total | Assessment<br>Date |  |
| Other                 | Academic Essays and Case Studies tested throughout the year. | 1,2,3,4,5,6,7,8      | 30.00         | n/a                |  |

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|--------------|--|--|
| l No Project |  |  |
| I No Project |  |  |
|              |  |  |
|              |  |  |

No Practical

| End of Module Formal Examination |                                   |                      |               |                 |
|----------------------------------|-----------------------------------|----------------------|---------------|-----------------|
| Assessment Type                  | Assessment Description            | Outcome<br>addressed | % of<br>total | Assessment Date |
| Formal Exam                      | End-of-Semester Final Examination | 1,2,3,4,5,6,7,8      | 70.00         | End-of-Semester |



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# Module Workload

| Workload: Full Time       |               |                                    |
|---------------------------|---------------|------------------------------------|
| Workload Type             | Frequency     | Average Weekly<br>Learner Workload |
| Lecture                   | Every<br>Week | 3.00                               |
| Independent Learning Time | Every<br>Week | 4.00                               |
|                           | Total Hours   | 7.00                               |

| Workload: Part Time       |               |                                    |
|---------------------------|---------------|------------------------------------|
| Workload Type             | Frequency     | Average Weekly<br>Learner Workload |
| Lecture                   | Every<br>Week | 1.50                               |
| Independent Learning Time | Every<br>Week | 5.50                               |
|                           | Total Hours   | 7.00                               |

# Module Delivered In

| Programme Code | Programme                                   | Semester | Delivery |
|----------------|---|----------|----------|
| CW_BRLMB_B     | Bachelor of Business(Honours) in Management | 4        | Elective |